

Essity EBITA Deviation Analysis
FY 2017 Q4 2017

Essity Group

Deviation EBITA	MSEK	%
YTD 1712 vs. 1612	1,413	12
Price/Mix	291	2
Volume	386	3
Raw Material	-1,671	-14
Energy	-3	0
Currency	75	1
Other	2,335	20

Deviation EBITA	MSEK	%
QLY 2017:4 vs. 2016:4	424	13
Price/Mix	206	6
Volume	96	3
Raw Material	-713	-22
Energy	68	2
Currency	-76	-2
Other	843	26

Personal Care

Deviation EBITA	MSEK	%
YTD 1712 vs. 1612	1,654	39
Price/Mix	-168	-4
Volume	330	8
Raw Material	-144	-3
Energy	-1	0
Currency	16	0
Other	1,620	38

Deviation EBITA	MSEK	%
QLY 2017:4 vs. 2016:4	378	33
Price/Mix	-48	-4
Volume	96	8
Raw Material	-27	-2
Energy	-1	0
Currency	-18	-2
Other	376	33

Consumer Tissue

Deviation EBITA	MSEK	%
YTD 1712 vs. 1612	-366	-8
Price/Mix	-23	-1
Volume	90	2
Raw Material	-1,000	-22
Energy	-6	0
Currency	17	0
Other	555	13

Deviation EBITA	MSEK	%
QLY 2017:4 vs. 2016:4	-290	-24
Price/Mix	50	4
Volume	12	1
Raw Material	-586	-49
Energy	45	4
Currency	-22	-2
Other	212	18

Professional Hygiene

Deviation EBITA	MSEK	%
YTD 1712 vs. 1612	168	4
Price/Mix	482	13
Volume	-33	-1
Raw Material	-528	-14
Energy	4	0
Currency	42	1
Other	203	5

Deviation EBITA	MSEK	%
QLY 2017:4 vs. 2016:4	285	27
Price/Mix	205	19
Volume	-13	-1
Raw Material	-100	-9
Energy	25	2
Currency	-35	-3
Other	203	19